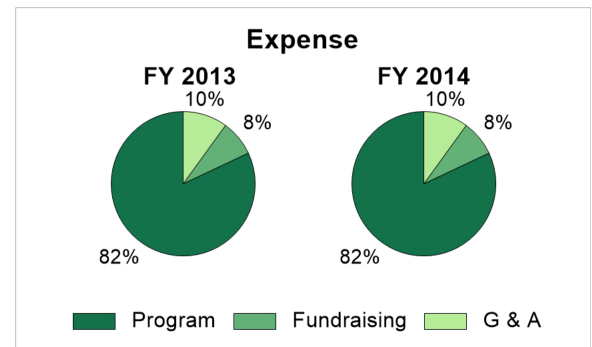
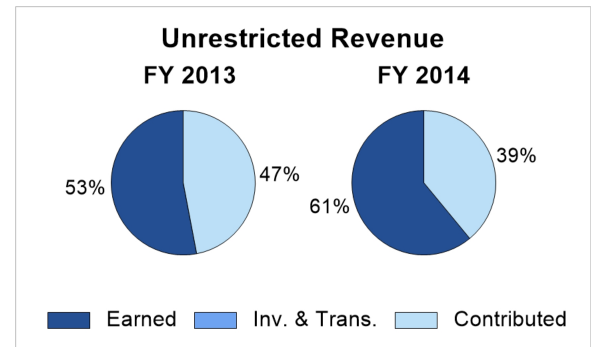


Berkeley Repertory Theatre

Annual Report

Financial Activity	FY 2013	FY 2014	% chg
Unrestricted Activity			
Unrestricted Revenue			
Earned			
Program	\$8,137,017	\$9,481,498	17%
Non-program	391,341	569,330	45%
Total Earned	8,528,358	10,050,828	18%
Investments & transfers			
Realized gains/losses	0	0	n/a
Unrealized gains/losses	0	1,233	n/a
Interest & dividends	602	2,878	378%
Transfers and reclassifications	0	0	n/a
Total investments & transfers	602	4,111	583%
Contributed	7,505,029	6,500,981	-13%
Total Unrestricted Revenue	\$16,033,989	\$16,555,920	3%
Expenses			
Program	\$11,574,443	\$12,478,503	8%
Fundraising	1,151,025	1,162,238	1%
General & administrative	1,393,317	1,568,130	13%
Total Expenses *	\$14,008,276	\$15,259,003	9%
Net Unrestricted Activity	\$2,025,713	\$1,296,917	
Net Temporarily Restricted Activity	\$1,672,646	\$748,089	
Net Permanently Restricted Activity	\$20,000	\$300	
Net Total Activity	\$3,718,359	\$2,045,306	



*This organization is audited. Total expenses reported here is based on the audit and may include other audit changes not categorized as program, fundraising or general & administrative.

Berkeley Repertory Theatre

Annual Report

Attendance	FY 2013	FY 2014	% chg
Total paid attendance	173,616	208,905	20%
Physical	173,616	208,905	20%
Virtual	0	0	n/a
Total free attendance	26,780	28,967	8%
Physical	26,780	28,967	8%
Virtual	0	0	n/a
Total attendance	200,396	237,872	19%
Physical	200,396	237,872	19%
Virtual	0	0	n/a
Children 18 and under attendance	13,414	15,519	16%
Physical	13,414	15,519	16%
Virtual	0	0	n/a
Number of groups of children 18 and under	338	63	-81%
Physical	338	63	-81%
Virtual	0	0	n/a
Number of other groups	216	190	-12%
Physical	216	190	-12%
Virtual	0	0	n/a
Classes and workshops attendance	21,277	24,136	13%
Physical	21,277	24,136	13%
Virtual	0	0	n/a

Program Activity	FY 2013	FY 2014	% chg
Live productions - self-produced	8	7	-12%
Live productions - presented only	4	5	25%
Public performances - home	457	494	8%
Classes & workshops for the public/constituents	22	22	0%
World premieres	3	1	-67%
Local premieres	2	4	100%
Works commissioned	5	3	-40%
Workshops or readings of new works	20	21	5%
Off-site school programs	3	3	0%
Number of off-site school program occurrences	284	255	-10%
Rentals of your facility by others	232	268	16%